GLOBAL LINK
IMPORT • EXPORT

Company brochure

Agri-products · Seafood · Foods

Sourced in Vietnam, shipped to your specification

Global Link advises you on the specification, shipping route and most cost-effective option, then takes care of sourcing, quality control, packing, documents and shipping. You work with one contact – and always know where your shipment is.



- Free advice before you order
- Photos and videos of your goods before loading
- Support that continues after delivery

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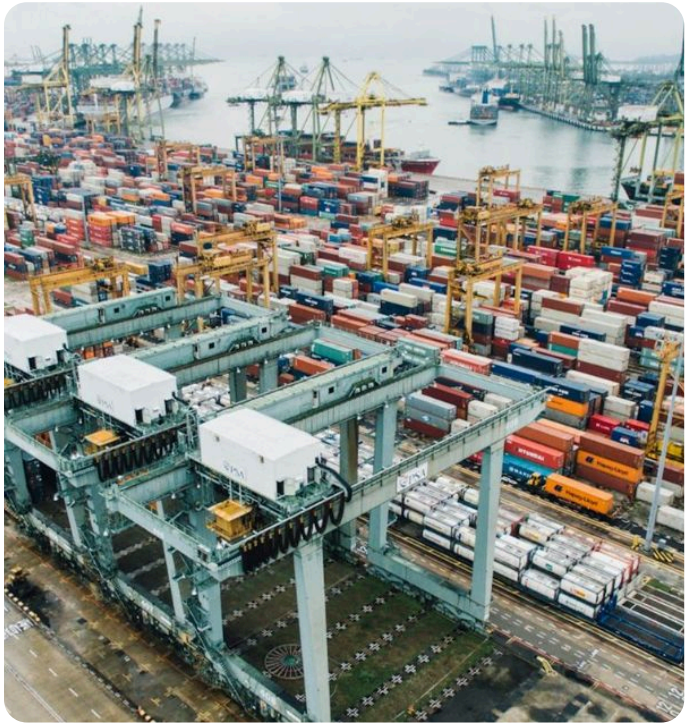
About us

The link between Vietnamese producers and global markets

Global Link International is an import–export trading company supplying Vietnamese agricultural products, seafood and processed foods to importers, distributors and retailers abroad. We work with reliable farms, processing plants and manufacturers, and check every shipment from product selection to container loading.

For us, an order is only truly successful when it benefits your business. That is why we tell you plainly what can be done and what is risky, suggest the most economical option, and stay with you until the shipment is complete.





Our commitments

Free advice before you order
We suggest the specification, packing and route that work best for you.

Goods as promised
Carefully checked, with photos and videos sent to you before loading.

Documents you approve first
Drafts sent for your review first, to avoid problems at customs.

Support after delivery
We follow your shipment to arrival and help sort out any issue.

One contact for everything
One dedicated person follows your order from start to finish.

Our products

Clear specifications for every product



Fresh fruit

Fresh tropical fruit, shipped in refrigerated containers.

Dragon fruit · Durian · Mango · Banana · Passion fruit · Pomelo · Lime · Siamese green coconut · Longan · Lychee · Rambutan · Star apple



Fresh vegetables

Sweet potato, shallot, cabbage and brassicas, shipped in refrigerated containers.

Sweet potato · Shallot · Cabbage & brassicas



Seafood

Frozen fish, shrimp, squid, crab, clams and surimi, shipped in sub-zero reefer containers.

Pangasius (tra and basa) · Shrimp · Tilapia · Barramundi · Tuna · Squid and octopus · Swimming crab · Hard clam · Surimi



Agricultural products & nuts

Coffee, cashew, pepper and spices, rice, macadamia, lotus seeds and tapioca starch – dry goods shipped in standard containers.

Coffee · Cashew nuts · Pepper · Cassia · Star anise · Ginger · Turmeric · Dried chilli · Black cardamom · Rice · Macadamia nuts · Lotus seeds · Tapioca starch



Processed fruit & vegetables

Frozen fruit and vegetables, purée, canned goods, coconut products and pickled vegetables.

Frozen fruit (IQF) · Frozen vegetables (IQF) · Fruit purée · Canned fruit · Nata de coco · Desiccated coconut · Pickled & canned vegetables



Packaged food & seasonings

Fish sauce, fermented pastes, chilli sauce, rice paper, noodles, packaged seasonings, palm sugar and edible bird's nest.

Fish sauce · Fermented shrimp and fish pastes · Chilli sauce and bottled sauces · Rice paper · Dried rice noodles and glass noodles · Instant noodles · Packaged seasonings (shrimp salt, chilli powder, lemongrass, fried garlic) · Palm sugar · Edible bird's nest



Snacks & drinks

Prawn crackers, confectionery, dried fruit, juices, coconut water and tea.

Prawn crackers · Specialty confectionery · Dried fruit · Juices and canned or bottled drinks · Coconut water & milk · Tea

Every product has a full specification sheet on our website: varieties, sizes, packing, shipping temperature, container load and quarantine requirements.

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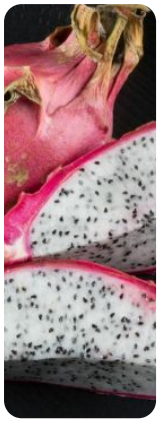
Featured products



Dragon fruit

White and red flesh, available all year; reefer at 5–10°C.

Season
All year · peak May–Aug

Container type
40′ reefer (RH)

Temperature & humidity
5–10°C · 85–95% RH

Container load
≈ 2,000–2,040 × 9–10 kg cartons / 40′



Mango

Cat Hoa Loc, Cat Chu, Keo and R2E2 – fresh, IQF, purée and soft-dried.

Season
All year · peak Feb–May

Container type
Reefer · sub-zero reefer (IQF)

Temperature & humidity
10–13°C (fresh) · ≤ -18°C (IQF)

Container load
IQF ≈ 9–10 t / 20′



Durian

Monthong, Ri6 and Musang King – whole fresh or frozen.

Season
Almost all year · peak Apr–Oct

Container type
Reefer · sub-zero reefer

Temperature & humidity
13–15°C (fresh) · ≤ -18°C (frozen)

Container load
Depends on the specification; stated in your quotation



Siamese green coconut

Easy-open and diamond-cut coconuts, 9 fruits per carton.

Season
All year

Container type
20′ / 40′ reefer

Temperature & humidity
2–5°C · 85–90% RH

Container load
2,000–2,200 cartons / 40′



Shrimp

Frozen whiteleg and black tiger shrimp: head-on, headless, peeled, cooked or breaded; available all year.

Season
All year

Container type
Sub-zero reefer 40′RF

Temperature & humidity
≤ -18°C

Container load
~14–17 t / 40′



Pangasius (tra and basa)

Frozen pangasius fillets (IQF or block), whole fish and steaks; farmed in the Mekong Delta and available all year.

Season
Farmed and processed all year

Container type
Sub-zero reefer 20′RF / 40′RF

Temperature & humidity
≤ -18°C

Container load
~10 t / 20′ · ~23 t / 40′



Cashew nuts

W180–W500, SW and broken grades; 50 lb vacuum-packed cartons.

Season
Processed all year

Container type
20′ dry container (DC)

Temperature & humidity
Ambient · dry

Container load
700 × 50 lb cartons / 20′



Pepper

Black pepper 500–580 g/l and ASTA; white pepper 600–630 g/l.

Season
Harvest Jan–Apr

Container type
20′ DC / 40′ HC dry container

Temperature & humidity
Ambient · kraft lining, desiccants

Container load
15–17 t / 20′ · 27–28 t / 40′ HC

Season

Harvest calendar by month

Months of availability and main growing regions for each fresh fruit and vegetable. Seasons can shift a little with each year's weather.

Main season / high volume Available

Product	1	2	3	4	5	6	7	8	9	10	11	12
Fresh fruit												
Dragon fruit Lam Dong (former Binh Thuan); Tay Ninh (former Long An); Dong Thap (former Tien Giang)	○	○	○	○	●	●	●	●	○	○	○	○
Durian Central Highlands (Dak Lak, Gia Lai, Lam Dong); South-East (Dong Nai); Mekong Delta (Dong Thap, Vinh Long, Can Tho)	○	○	○	●	●	●	●	●	●	●	○	○
Mango Dong Thap (including former Tien Giang), An Giang, Vinh Long, Dong Nai, Khanh Hoa, Son La	○	●	●	●	●	●	●	●	○	○	○	○
Banana Tay Ninh, Dong Nai, Ho Chi Minh City (former Binh Duong), Lam Dong, Lao Cai, Nghe An	●	●	●	●	●	●	●	●	●	●	●	●
Passion fruit Central Highlands (Gia Lai, Dak Lak, Lam Dong), Son La, Nghe An	○	○	○	○	●	●	●	●	●	●	○	○
Pomelo Da Xanh: Vinh Long (former Ben Tre), Dong Thap; Nam Roi: Vinh Long, Can Tho (former Hau Giang); Long Co Co: Dong Thap (former Tien Giang); Dien: Hanoi; Phuc Trach: Ha Tinh; Doan Hung: Phu Tho	○	○	○	○	○	○	○	●	●	●	●	●
Lime Seedless lime: Tay Ninh (former Long An – Ben Luc, Thanh Hoa), Dong Thap (former Tien Giang), Can Tho (former Hau Giang), Vinh Long (former Tra Vinh), Dong Nai. Key lime and Tu Quy lime: Mekong Delta provinces	○	○	○	○	○	○	●	●	●	●	○	○
Siamese green coconut Vinh Long (including former Ben Tre and Tra Vinh); Dong Thap (former Tien Giang); central coastal provinces	●	●	●	●	●	●	●	●	●	●	●	●
Longan Son La; Hung Yen; Dong Thap	○	○	○	○	○	●	●	●	○	○	○	○
Lychee Bac Ninh (former Bac Giang); Hai Phong (former Hai Duong)	○	○	○	○	○	●	○	○	○	○	○	○
Rambutan Dong Nai	○	○	○	○	●	●	●	●	●	○	○	○
Star apple Dong Thap (former Tien Giang)	●	●	●	○	○	○	○	○	○	○	○	○
Fresh vegetables												
Sweet potato Vinh Long (Binh Tan, Tam Binh), Dong Thap, Can Tho, Gia Lai, Dak Lak, Lam Dong (former Dak Nong)	●	●	●	●	●	●	●	●	●	●	●	●
Shallot Can Tho (former Soc Trang – Vinh Chau); Khanh Hoa (former Ninh Thuan – Ninh Hai); Quang Ngai (Ly Son)	●	●	●	○	○	○	○	○	○	○	○	●
Cabbage & brassicas Lam Dong (Da Lat, Don Duong, Duc Trong); northern winter crop: Hai Phong (former Hai Duong), Thanh Hoa	●	●	●	○	○	○	○	○	○	○	●	●

Two container types for two product groups

Reefer container – 20RF / 40RH

Refrigerated unit with set points from about -30°C to +30°C and adjustable ventilation (CBM/h) and humidity. Used for fresh fruit and vegetables and frozen products (seafood, IQF, purée).

Dry container – 20DC / 40DC / 40HC

No temperature control. Used for dried, low-moisture goods (green coffee, cashew, pepper, rice, dried fruit) and for sealed packaged foods and drinks. Usually lined with kraft paper and fitted with desiccant bags to prevent "container rain".

Full containers and consolidated cargo

We prefer to ship full containers. Chilled and frozen goods (fresh fruit and vegetables, seafood, frozen products) and rice always go in full containers. Small-pack dry goods such as confectionery, noodles, instant noodles, seasonings, fish sauce and soy sauce can go as consolidated cargo (LCL) for small orders; LCL freight is charged by volume or by weight.

Common delivery terms (Incoterms)

FOB
Free on board at the Vietnamese port

CFR
Including sea freight to the destination port

CIF
Including sea freight and cargo insurance

DAP
Delivered at place by refrigerated truck via land border (China)

The document set for every shipment

- ✓ Sales contract, commercial invoice, packing list, bill of lading (B/L or AWB) and export customs declaration
- ✓ Certificate of origin (C/O) so the buyer benefits from preferential tariffs
- ✓ Quality and weight certificates (SGS, Vinacontrol, Intertek…) and certificate of analysis (COA); processed products often also need a health / food safety certificate
- ✓ Phytosanitary certificate issued by Vietnam's Department of Crop Production and Plant Protection
- ✓ Fumigation certificate for rice, spices and coffee; wooden pallets treated to ISPM 15 (the IPPC international standard)
- ✓ Treatment certificate (irradiation, VHT) for fresh fruit to the USA, Australia, Japan, Korea and New Zealand

Key requirements by market

Market	Key requirements	Common preferential C/O
China	A separate protocol for each fruit and vegetable (including lime and sweet potato); growing-area and packhouse codes approved by GACC; durian and jackfruit need cadmium and Auramine O test reports; processed-food factories registered with GACC under Decree 280	Form E (ACFTA), RCEP
USA	Irradiation for fresh fruit; FDA, FSMA	No FTA – Form B C/O on request
EU	Strict MRLs; GlobalG.A.P. preferred; EUDR (coffee)	EUR.1 (EVFTA)
United Kingdom	Similar to the EU; BRCGS for processed products	EUR.1 (UKVFTA)
Japan	VHT for mango and dragon fruit; very strict residue checks	VJ (VJEPA), AJ, CPTPP
South Korea	VHT for mango and dragon fruit	VK (VKFTA), AK
Australia, New Zealand	Irradiation or VHT; biosecurity inspection on arrival	AANZ, CPTPP, RCEP
ASEAN	Standard phytosanitary inspection	Form D (ATIGA)
Middle East	Halal certification for processed products	UAE: Vietnam–UAE CEPA (in force since 3 February 2026)

Services

We handle the details, so you can focus on your business

Product sourcing
We select farms, factories and suppliers that match your specification, volume and target price.

Quality control
We check ripeness, size and appearance, and arrange inspections before loading.

Packing & labelling
Packing and labels prepared to each market's and each buyer's requirements.

Negotiation & contracts
We help agree on price, minimum order, payment terms and delivery schedule.

Export documents
Invoices, packing lists, phytosanitary certificates, C/O and shipping documents.

Shipping & delivery
We coordinate with carriers, forwarders and customs brokers, with cold chain when needed.

Contract manufacturing & private label (OEM)
We accept OEM for every product. Each OEM product needs at least one 20-foot container's worth; the exact quantity depends on the product and we confirm it when we quote. Several products can share a container, as long as each OEM product reaches this minimum. Cartons are printed with your design and brand, or, for raw goods such as rice and pangasius, we change the carton or apply your own labels. We also design packaging. All OEM costs, including all printing costs, are borne by the customer and agreed with you beforehand.

How we work

From price request to delivery in 8 steps

1 Send a price request
Tell us the product, quantity, specification and destination.

2 Quotation
We send a detailed quotation for your specification and quantity.

3 Samples (if needed)
When you need them, samples are arranged depending on the product and the season.

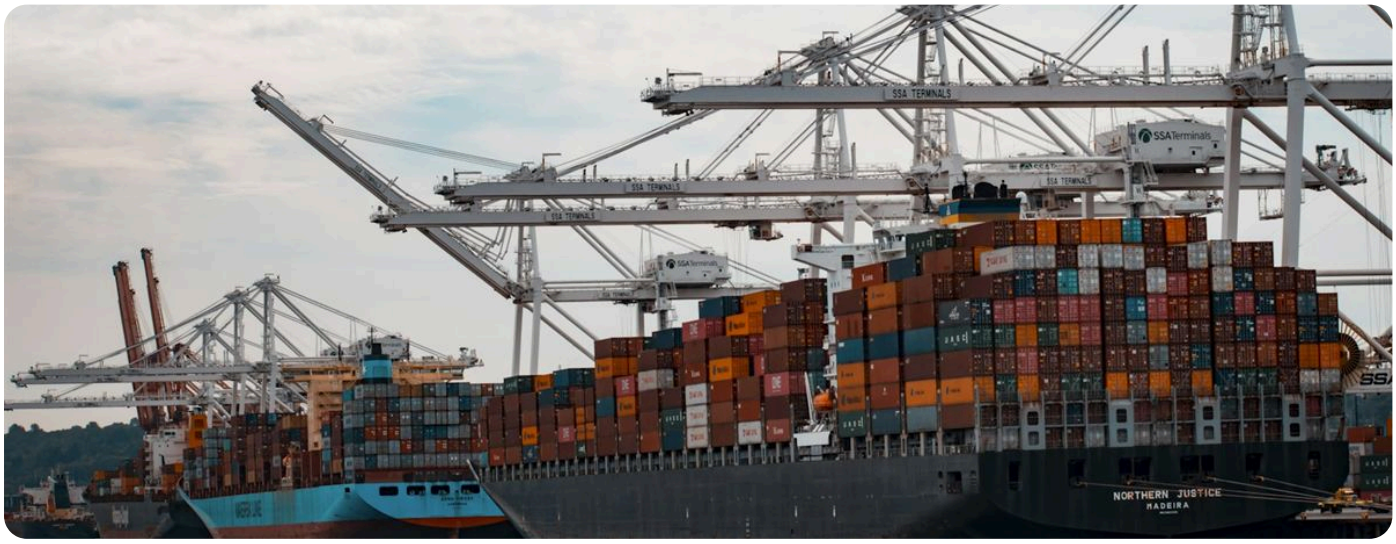
4 Contract or proforma invoice
We agree on price, specification and delivery terms, recorded in a contract or a proforma invoice.

5 Payment
Payment follows the terms agreed in the contract.

6 Preparing & packing
The goods are prepared and packed to the agreed specification.

7 Delivery
The goods are loaded and delivered on the agreed terms.

8 Documents
The shipment's document set is completed as the importing country requires.



FAQ

Frequently asked questions

What is the minimum order quantity (MOQ)?

It depends on the product. We prefer to ship full containers. Fresh fruit and frozen goods go in full refrigerated containers, for example about 2,000 cartons of 10 kg dragon fruit per 40 ft container. Rice, green coffee, cashew kernels and other dry agricultural products go in full 20 ft containers, for example about 19.2 tonnes of green coffee, 700 cartons of cashew kernels or about 25 tonnes of rice. Only small-pack items such as confectionery, noodles, instant noodles, seasonings, fish sauce and soy sauce can go as consolidated cargo (LCL) for small orders. Tell us your needs and we will suggest the right option.

I am importing for the first time – can you guide me?

Yes. We explain every step: choosing the specification, delivery terms, documents, and the codes and registrations your country requires. If it helps, we can suggest a smaller first order so you can test the market.

What does fresh fruit for the USA, Australia, Japan or Korea need?

These markets require registered growing-area and packhouse codes plus a quarantine treatment: irradiation for the USA, and vapour heat treatment (VHT) or irradiation for Australia, Japan, Korea and New Zealand, depending on the fruit. The treatment certificate is part of the shipping documents. Not every fruit is permitted in every market, so please tell us your market and we will confirm the fruit and variety allowed.

Can I receive samples first?

Yes. Samples are arranged depending on the product and the season. Any sample and courier costs are confirmed with you before sending.

What payment terms do you accept?

Common international terms such as T/T (bank transfer) or L/C are agreed in the contract, depending on the order and the relationship.

What if there is a problem when the goods arrive?

Tell us straight away, with photos and a survey report if available. We keep packing photos and videos for every shipment, and work with you and the supplier to find the cause and agree a fast, fair solution under the contract.

How quickly will you reply?

We review every request and reply as soon as possible. If it is urgent, please call us or message us on WhatsApp or Zalo.

Contact us & get a quote

Need a quote or just some advice? Get in touch – our advice is free, with no obligation.

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